

WELCOME TO 2023!

I'm excited for this year to kick off because it's a big one for True North. This year is our Diamond Anniversary, marking 75 years of providing meaningful financial services to Alaskans. Our Mission has ebbed and flowed over the years, but hasn't changed at its heart – to improve the economic well-

being of the members, employees and communities we serve. We have fun things in store for the members and the True Crew as the year progresses to celebrate this important benchmark, so stay tuned!

Lauren MacVay President/CEO

As we put 2022 in the rear-view mirror, there are definitely some things worth noting. It was a bit of a wild ride, with the Fed aggressively raising interest

rates in the face of high inflation. Supply chain challenges

continued to be a factor for us, particularly impacting the world of debit and credit card plastics. Our card conversion did occur on time, but we extended the **cutoff date of the old cards to February 28th** due to disruptions



in plastic production across the country. The conversion was the first improvement in a suite of services, and our cards are now available for Samsung and Google Wallets, in addition to Apple Pay. Further, very soon there will be

BOARD OF DIRECTORS

Christine Moleski, Chair David Teal, Vice-Chair Lillian "Lisa" M. Worl, Secretary Kim Garnero Karen Morgan Valerie Mertz

SUPERVISORY COMMITTEE

Elizabeth "Buffy" Pederson Josephine Stern Chris Letterman Amber LeBlanc Timothy Lewis a new App in the App Stores called TNFCU Cards, which puts control of yourTNFCU debit or credit card in your hands. You can set detailed controls and alerts, load travel notifications, file disputes, and report your card lost/ stolen. Still to come in the way of plastics improvements – debit cards will be issued in your local branch and real time fraud alerts are queued for first quarter.

Looking down the road, 2023 is going to be another busy year. We have continued enhancements planned for our lending processes, giving you more options to finance with True North when shopping for a new vehicle. We will also be looking to expand the reach of our financial education resources, and much more! What we are not intending to do is convert any platforms, which will be a welcome change of pace for us all after several years of technology investment!

Before I sign off, a few words about the True Crew. Like so many businesses, True North saw a lot of staffing changes in 2022, and that's never easy on anyone – members and staff members alike. However, the teams were resilient and welcomed a group of talented and passionate people to our growing crew. My thanks to the tenured and the new for all their efforts in 2022!

Wishing you all a healthy and happy 2023,

Lamen May

True North has begun its Board election process for 2023.

If you are a member with the qualifications for and interest in Board service, <u>click here</u> or visit our website for details.



CARD CONVERSION UPDATES:

If you haven't yet activated your new debit or credit card, time is running out... your old card will stop working on February 28, 2023.

To activate your new card and set your new custom PIN* call: 1-800-631-3197 in the US • 1-727-540-9434 Internationally

*When you call to activate your card, remember to stay on the line to set your PIN.

TRUE NORTH CARD CENTER

A mobile app with comprehensive card management features while providing control, alerts, flexibility, and personalization on your True North cards. *Keep an eye on our website for the launch date!*

- Manage your card activity by location, merchant type, transaction type and amount.
- Load travel notifications.
- Dispute transactions.
- Report card lost/stolen.
- Activate your new cards.



TRUE NORTH

debi

MORE PAYMENT OPTIONS!



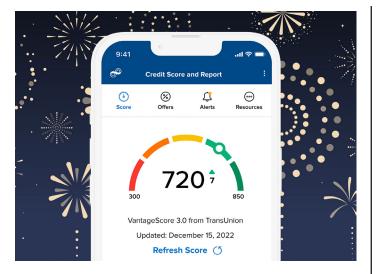
In addition to Apple Pay, we've added Google Wallet and Samsung Pay. And soon... Garmin Pay!

IN-BRANCH ISSUANCE OF DEBIT CARDS

Get your plastic the day you need it at a True North branch*! This exciting service will be available in early 2023. Be on the lookout for details soon.

*Anchorage and Juneau Mendenall Branches only.

Visit our website TrueNorthFCU.org for more information on the upgrade, FAQs & more!



New Year. **New Score.** New You.

Make the health of your Credit Score your *next step* in 2023!

Credit Score enables you to create a plan, track progress, reach our financial goals and best of all, it's **free**!

Did you know?

Proactive credit monitoring is essential and will help you reach your credit goals.

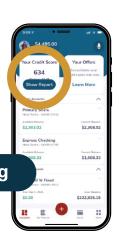
Having good credit will unlock many savings and benefits — better rates and terms!

Monitoring your credit allows you to stay on top of any suspecious activity.

It's easy and free to enroll!

You can opt-in right from your eBanking dashboard.

Take me to eBanking



FINANCIAL WELLNESS CENTER

We partnered with MoneyEdu to provide you a **Financial Wellness Center**, offering you education and tools on many aspects of money management. Creating an account isn't necessary, but will save your progress and open up additional content.

Content Available to All:

Weekly Topic and Articles • Calculators, Assessments, Tools and Explorers • Library Course List • Teen Resources and Explorers

Content Available With Registration:

Access to Courses and full Library of Topics • Save your progress on courses and assessments • Establish goals • Create portfolio of MoneyEDU accomplishments • Participate in periodicTrue North incentive campaigns, such as rewards for completing courses • Save important content to your Notebook & more!

Visit our Financial Wellness Center

Take the Financial Health Check



Congratulations to our Financial Wellness Center Giveaway Winners! LINDA MILLER • JESSICA SANCHEZ ERIC MAJESKI • DANA GRIMM SHEILA THOMAS • VIRGINIA KELLY

Still time to skip your January loan payment* Winter Skip-A-Pay!



*O.A.C. Offer not valid on Mastercard Credit Cards, Certificate Secured, Personal Line of Credit, Mortgage, Home Equity Loans, Delinquent Loans, or for members with any late payments on a True North Ioan or line of credit in the past twelve months. Eligible loans include loans with six prior consecutive monthly payments and no more than two skipped payments in the past twelve months. Skip-A-Pay is limited to two skip-pays per eligible loan; \$30.00 skip-pay fee for each payment skipped. **Offer expires 1/31/2023**.

Are you ready to take your business to the next step? We can customize loans for your growing business needs.

Come find out why our service, competitive banking & loan products make us stand out!

William Boothe Business Lending Manager

(907) 523-4755 wboothe@truenorthfcu.org



USE YOUR HOME EQUITY TO PAY FOR YOUR NEXT STEP!

HOME EQUITY LOAN

Great for when you know how much you need and want the same payment throughout the life of the loan. You can stretch out your payments up to 180 months.

6.50% APR*

CLICK TO APPLY NOW





The funds are available when you need them, and you only pay on what you use.

VARIABLE RATES AS LOW AS PRIME!

CLICK TO APPLY NOW

To learn more about other mortgage loan products and connect with a True North Mortgage Loan Originator, give us a call, email or apply online at www.TrueNorthFCU.org.



Amy Tonsgard Mortgage Lending Manager NMLS#1455687 (907) 523-4710 atonsgard@truenorthfcu.org



*APR is Annual Percentage Rate. Rates, terms and conditions are subject to change without notice. Rate is subject to creditworthiness, amount borrowed & loan term.

True North NMLS#440100

Retirement may be many steps away but it's never too early to start planning for it.



IRAs can increase your retirement savings potential. There's still time to open an IRA account. Visit a branch or call (907) 523-4700 for more information.

Before opening any IRAs, please consult your tax advisor to understand how these accounts will impact your taxes today & in the future.



HAVE YOUR PFD CHECK DIRECT DEPOSITED TO TRUE NORTH!

Take me to the PFD application

The 2023 PFD filing season begins January 1, 2023. The online PFD application will be available on their website beginning at 9:00 AM AKST on 1/1/23 until 3/31/23.

WE WILL BE CLOSED ON THE FOLLOWING BRANCH HOLIDAYS:

Sunday, January 1, 2023 • New Year's Holiday*
*Early closure on Saturday, December 31 at 2pm
Monday, January 16, 2023 • Martin Luther King Day
Monday, February 20, 2023 • Presidents' Day

STEP INTO THE NEW YEAR WITH A 13 NONTH CERTIFICATE SPECIAL! • Limited Time Only •

Give us a call at (907) 523-4700 to set up your New Year's Certificate Special today.

*APY = Annual Percentage Yield. Rates subject to change. See our <u>Rate Sheet</u> for details.





Be sure to stop by the nearest branch for your free poster and rack card sized 2023 calendar featuring the winning photo by **David Neel** from Wasilla.

Heat Pump Loan Program

True North has partnered with Alaska Heat Smart, a non-profit in Juneau, offering a unique pilot loan program to assist Juneau home owners with heat pump purchase and installation costs.



Click to learn more about how the loan program.



THERE'S STILL TIME TO GET A NEW TOY!

[Local Expertise] [Great Rates and Terms] [Options with No Money Down] [Affordable Payments]



Apply for a Toy Loan Today

*APR is Annual Percentage Rate. Rates, terms and conditions are subject to change without notice. Rate is subject to creditworthiness, amount borrowed & loan term.

THE GREAT TRUE CREW **BAKF**.

On December 19th, the True Crew held a silent auction bake-off in the branches to raise dough to support local food pantries! Between donations and True North FCU, the total going to local food banks is...



















AUTHENTICITY: True North is an organization that is dedicated to doing the right thing for its membership, and our actions will be true to our mission and values.

RESPONSIVENESS: True North strives to understand and then meet or exceed the needs of its members, staff, and communities with a consistent commitment to excellent service levels.

INNOVATION: True North is an organization that prizes creative solutions to member needs, combining nimble technology with a passion for service. **COMMUNITY:** True North is a cooperative owned by Alaskan members with a mission to serve Alaskan communities.

FAMILY: True North works to support the financial well-being of Alaska's families, one member solution at a time.

MISSION

True North is a member owned and locally managed credit union that provides quality financial solutions for its Alaskan members. True North is dedicated to improving the economic wellbeing of the members, employees and communities it serves.









We will be Alaska's Most Loved **Credit Union** by providing members with meaningful and innovative financial solutions at every point in their financial journey.

CALLING ALL HIGH SCHOOL SENIORS!

True North will award

Scholarships to seven Alaskan students!

Visit our website for eligibility requirements at TrueNorthFCU.org. DEADLINE FOR APPLICATION SUBMISSION IS MARCH 20, 2023

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Lauren MacVay, PRESIDENT/CEO

BRANCHES:

Anchorage Branch 907-771-4700, Fax 907-561-1538

Foodland IGA Juneau Branch 907-523-4700, Fax 907-586-1173

Mendenhall Juneau Branch 907-523-4700, Fax 907-523-4716

Administrative Office - Juneau 907-523-4778, Fax 907-586-8078 BRANCH MANAGERS Josh Yelle, ANCHORAGE BRANCH MGR Chris Oeser, JUNEAU BRANCH MGR William Boothe, BUSINESS LENDING MGR Amy Tonsgard, MORTGAGE LENDING MGR

STATISTICS AS OF NOVEMBER 30, 2022: Assets\$213,720,758 Loans\$133,140,027 Shares\$192,835,940

TELEPHONE TELLER: (907) 523-4700

24/7 LOANS: Easy online application at www.TrueNorthFCU.org

24 HR BILL PAY SUPPORT: (866) 395-5336 GENERAL E-MAIL:

memberservice@truenorthfcu.org 24/7 DEBIT/CREDIT CARD SUPPORT:

(866) 664-9364

WEBSITE: www.TrueNorthFCU.org





Photo taken by the True Crew

Juneau Pilot App Program



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True North is a sponsor of this pilot app program by JEDC to keep local dollars supporting local businesses and recirculate in our community. Pay with Local Dollars app and get cash-back on your purchases.

Click to learn more.





We'd love to have you join our conversation on Facebook and discover what makes True North unique. <u>Click to visit our FB page</u>.

